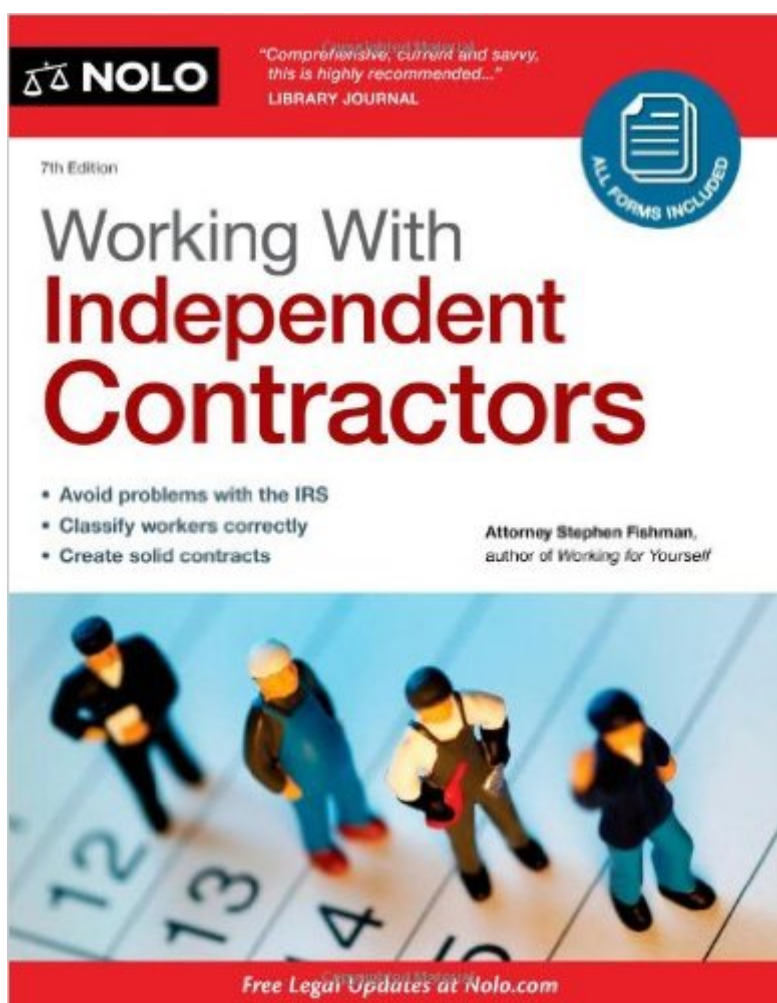


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# Working With Independent Contractors (Working With Independent Contractors: The Employer's Legal Guide)



## Synopsis

If your business hires independent contractors, freelancers or consultants, this book is for you -- and essential. Working with independent contractors can save you a bundle -- but the rules regarding who qualifies are complicated, and misclassifying a worker can result in serious financial penalties from your state or IRS. If you hire programmers, writers, designers, marketing consultants, nurses, janitors, telemarketers, drivers -- in a word, anyone -- on a contractual basis, you need *Working With Independent Contractors*. This book shows you how to: create a valid contract assess who qualifies as an independent contractor hire ICs without risking an audit retain ownership of intellectual property when using ICs handle an IRS audit take advantage of the IRS's "Safe Harbor" law The 7th edition -- completely revised to reflect the latest laws and court rulings -- includes detailed examples of how a business should hire freelancers. Plus, this book comes with all the contracts you'll need.

## Book Information

Series: Working with Independent Contractors: The Employer's Legal Guide

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Average Customer Review: 4.8 out of 5 stars [See all reviews](#) (5 customer reviews)

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## Customer Reviews

I'm only about 1/3rd of the way through this book, and I'm SO impressed I have to give it 5 stars already. It has already answered all my questions, and taught me SO much. I have found it easy to read - especially the first chapters. I'm not sure anyone could have possibly made the more confusing topics any easier to understand. For the classify workers portion, it's well organized so you can see exactly which organizations you need to be concerned with satisfying - and it's many more than just the IRS (in fact the one most likely to audit you isn't even the IRS!). It even tells you which

are more likely to audit you. It lists what can trigger audits. It even lists the tests that each state uses in detail!!! This is perfect! I love the examples, and the tips for avoiding problems. If you want to get ICs, if you want to be an IC, or if you were treated as an IC possibly improperly in your last job and are disgruntled - you need this book! It even comes with forms and contracts on a cd and tear-out! Plus detailed suggestions on language for creating your own custom agreements.

I have a business that observes an Independent Contractor Model. We have paid quite a bit of money for conferences and seminars that cover only a portion of what is included in this book. I would highly recommend it to anyone that is curious about the legal and appropriate functioning of an Independent Contractor. A word of caution. We ordered the companion book with Independent Contractor forms with this. The forms book is basically a restatement of the info in this book with a few more examples of specialized contracts. It wasn't useful for us. But, that's only because this book was so thorough.

Easy reading and will keep you and your business in check when it comes to using IC's. I have a animal care business in San Diego, CA and this book and CD agreements etc, are invaluable. Like that it is written by author from California. I have revamped all my contracts, questionnaires and IC policies because of this book. Nobody want to be audited by the IRS. If you follow the guidelines in this book, you will blow away those pesky auditors.

this book is a good go-to source for anyone who works in the IC field. They have nice tables set up to check the test used by different states for different purposes.

Great information

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